

# PERSON TYPE: New to Community

### **Problems and Pains**

Fears, Challenges, Worries, Annoyances

Joining a church which turns out to be unhealthy

Starting over with making friends

Figuring out what church is right for family

Not sure what I believe

Churches always want money

### **Desires and Gains**

Hopes, Wants, Benefits

Gain a better understanding of faith

Feel fulfilled

Find relief from worry

Help others in practical ways

### **Essentials**

Basic tasks person needs to complete (find church, get parked, etc.)

Find a trustworthy church

Find church and get parked

Get family checked in at church

# **CHURCH NAME:** My Church Name

#### Relievers

Ways church relieves problems and pains

Neighborhood cell groups

1-on-1 weekday tours

"Poubts are normal" philosophy

Established children's ministry and events

No pressure offering boxes

#### **Creators**

Ways church meets desires and provides gains

100-400 level theology workshops

Free counseling services

Community outreach programs

Overseas trips

# **Programs and Services**

The church's core offerings and features

Extra large parking lot

Neighborhood buses

Clear Google Maps listing with reviews

Proven kidmin procedures